

## **From The Chairman's Desk**



**K.R. Kamath**  
Non-Executive Chairman

My Dear Members of NOCPL Family,

It has been four years since I started my association with NOCPL. The progress made by NOCPL during the last four years is highly satisfying. I would like to share a few of the Significant Achievements here below:

1. Expansion of business taking the AUM to nearly Rs. 1500 Cr.
2. Geographical expansion to 8 states
3. Enhanced partnerships with 7 principals
4. Consolidation of operations under NOCPL
5. Improved governance standards
6. Digital transformation leading to improved turnaround time
7. Improved risk management processes
8. A host of employee friendly initiatives
9. Humane response to reach out to customers during natural calamities
10. Impactful CSR initiatives

This has culminated into NOCPL emerging as one of the top 5 Business Correspondents in India, known for its efficiency and setting high standards in the industry. All this is possible due to the dedicated involvement of the staff members at all levels. My compliments to all of you.

Let me hasten to add that this is not a task accomplished. We still have a long way to go. During the current financial year, we have plans to expand operations to a few more states and become a Pan-India company, increase the number of partnerships to more than 10, take the AUM beyond Rs. 2100 Cr. and be one among the top 3 Business Correspondents in the country.

The strategies are decided at the Board level and the implementation plans are drawn by the Management team. The ultimate success depends on the frontline who reaches out to the customers, serve them to their satisfaction and become the brand ambassadors of the Company. I have full faith in the team that you will rise up to the occasion and make things happen. All my good wishes are with you.

*Together we can,  
Together we will.*

# LIFE BEYOND THE DESK

Work & Fun Go Hand In Hand At New Opportunity!

## Annual Vacation (27<sup>th</sup> May - 2<sup>nd</sup> June 2019)

Every year, we aim to give all our employees a week off to unwind and make unforgettable memories with their loved ones. This year too, our teammates left no stone unturned to enjoy the vacation to the fullest.



## Father's Day Celebration

Some Superheroes don't wear capes...They are called Dad.

**Cheers to the awesome 'Dads of NOCPL'.**



## International Yoga Day



2500+ NOCPians and our Nukkad Pathshala students celebrated the International Yoga Day on Saturday 22<sup>nd</sup> June, 2019. Yes, we strongly believe in Swasth Raho, Mast Raho! Yoga Kariye, Nirogi Rahiye! Be Healthy, Be Happy!



# OUR RO'S - OUR HEROES

## Excellence Award to our Heroes - Relationship Officers

Congratulations to our Heroes for their continuous effort and excellent performance in business.



# JOY OF SERVICE: THE CSR INITIATIVE

## Selection for CUMI's Centre for Skill Development (CCSD)

CUMI's Centre for Skill Development (CCSD) of Chennai based Murugappa Group works closely with 3 institutions including NOCPL, to select 120 deserving candidates from low income families and impart adequate skills that enhances their employability. They offer a 3-year course in Electrical, Machine Assistant, Fitter and Turner. After the course is completed they are employed by the Murugappa Group.

In addition to providing free accommodation, food, skill training and a stipend, the candidates are also provided with qualitative training to enhance their soft skills.

This year 195 out of 695 candidates passed the exam from all over Tamil Nadu. After the final round of personal interview, 40 candidates have been shortlisted. These 40 students shall be joining the course from October 2019.



## Tailoring Training at Tuticorin

We conducted a 30-days Tailoring training program at Tuticorin, with our associate partner Shine Institute.



## Our Pride and Joy, Nukkad Pathshala

The academic year 2019-20 commenced in mid-June and so did our Nukkad Pathshala centers! The last three months saw our students participating and winning several Inter-School and District level competitions. With the excitement a New Year brings, Nukkad Pathshala is also looking at going digital with an **Online Mentorship Programme**.



# IMPARTING SKILLS

The objective of our Skill Training programmes is to enable a large number of Indian youth and adults to take up industry-relevant skill training that will help them secure a better livelihood.

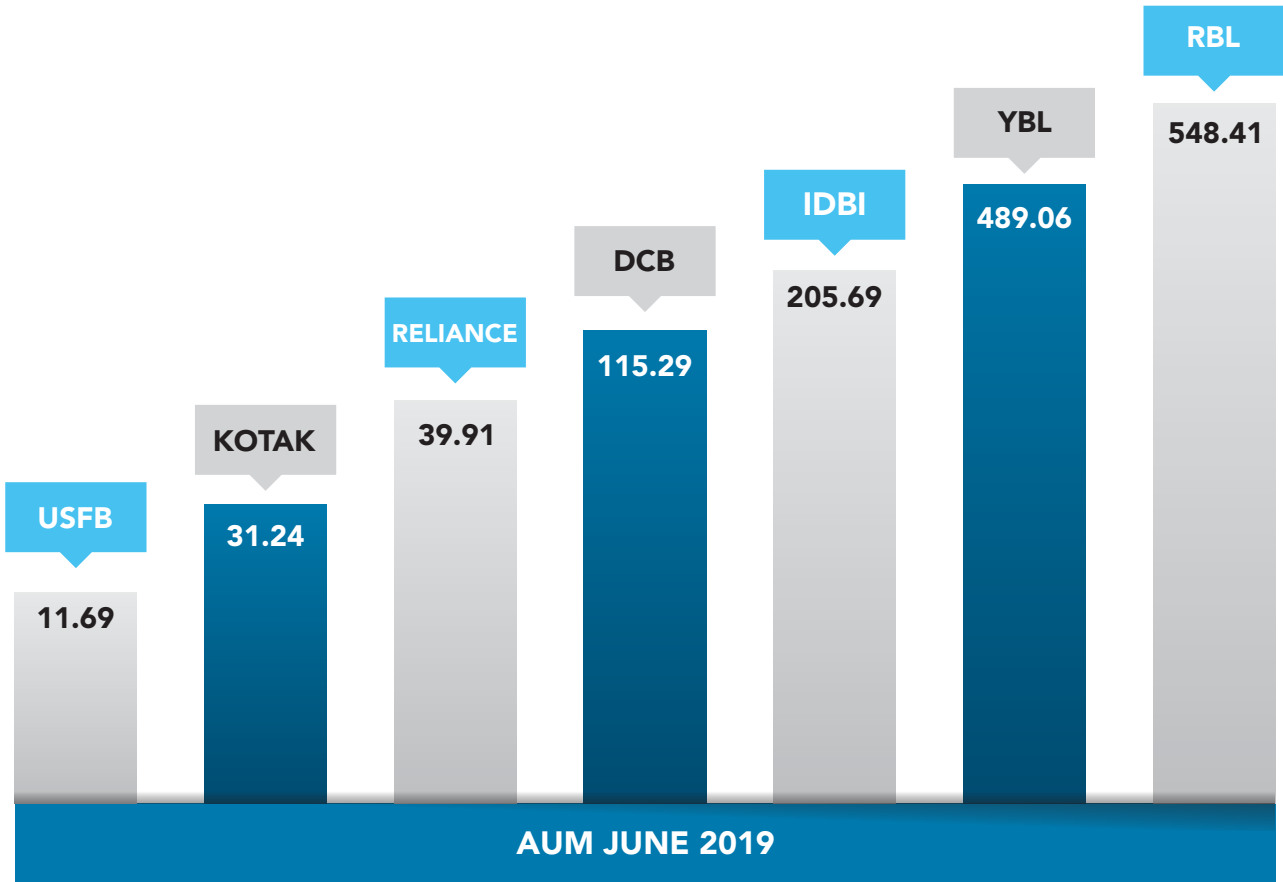
## REGION-WISE SKILL TRAINING AND IMPACT REPORT: APRIL - JUNE 2019

REGION	NO. OF TRAINING PROGRAMMES	NO. OF BENEFICIARY	IMPACT
Tuticorin	26	897	12
Udumalpet	19	522	6
Trichy	4	90	7
Kanchipuram	6	95	6
Salem	5	67	2
Thanjavur	5	88	1
Namakkal	6	123	6
Coimbatore	5	43	2
Chennai	3	84	0
Pune	2	43	15
<b>Grand Total</b>	<b>81</b>	<b>2052</b>	<b>57</b>



# LET'S TALK BUSINESS

Bank-wise asset under management as on 30<sup>th</sup> June, 2019



## NOCPL GO-GETTERS

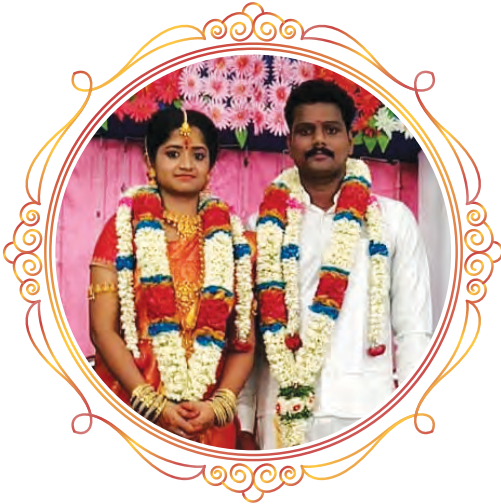
A promotion comes along with new challenges and tasks. Congratulations to the **72 Achievers** during the first quarter.



# EMPLOYEE MILESTONES

## Wedding Bells

May your love story be as magical and charming as in fairy tales! **NOCPL Connect wishes a Happy Married Life to the Newly-Weds!**



## Welcoming Gen-Next

**NOCPL Connect congratulates our newest Mama and Papa!** May you find parenthood a wonderful and rewarding experience! We at NOCPL are blessed with 39 newborn babies in the first quarter.

## Beyond Office Hours

Meet Pratheesh, an Audit Officer of our Trivandrum Branch. He has recently acted in a short Tamil film that discourages the youth from imitating or blindly following the celebrities.



Pratheesh

## EMPLOYEE / MEMBER SPEAKS



I joined NOCPL on June 16 as a Fresher at Vita Branch in Maharashtra. I was just 19 then and totally new to the Microfinance Industry. My seniors gave me a warm welcome and good guidance throughout. The best thing about this company is the office timings! I also get to spend quality time with my family and friends. The company treats every employee like a family member and also has supported me during the hard times. The best moment of my life was when I bought a bike with my own money! **I love being a part of NOCPL.**

**Shubham Devkate, Kopargaon Branch**



Suguna Devi, 19, attended our Cell Phone service training programme for 30 days in February 2019. Her father is a daily wage labourer. After the successful completion of training, she has started her own cell phone service centre. She now earns around Rs. 8000-10000 monthly. This young girl of 19 has become the breadwinner of her family. **Kudos Suguna!**

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